

Illinois Department of Commerce and Economic Opportunity

IEN Report for July

	July	CY09	FY10	HISTORICAL TO DATE	TOTALS 09-TO DATE
Total SBDC Network Customers Served	2,962	20,709	2,996	673,652	20,709
SBDC Customers Served (all activities)					
Total SBDC Clients Counseled:	1,533	7,507	1,533	276,765	7,507
Total SBDC Counseling Hours:	4,127	41,646	4,127	1,009,868	41,646
Average Hours Per Case:	2.69	5.55	2.69	3.65	5.55
SBDC Training Attendees:	808	8,575	808	313,959	8,575
Minority Clients Counseled: (all sessions)	395	2,005	395	47,771	2,005
Minority Training Attendees:	73	1,276	73	55,402	1,276
Women Clients Counseled: (all sessions)	476	2,473	476	83,387	2,473
Women Training Attendees:	213	2,616	213	122,892	2,616
Procurement Technical Assistance Centers					
PTAC Clients Counseled	458	1,523	458	14,008	1,523
Initial PTAC Counseling Sessions	76	598	76	18,944	598
All PTAC Counseling Sessions	713	4,415	713	50,823	4,415
Total PTAC Counseling Hours:	827	5,940	827	69,155	5,940
Average Hours Per Case:	1.81	3.90	1.81	4.94	3.90
Total PTAC Clients Trained:	87	2,072	87	41,769	2,072
Minority Businesses Counseled: (all sessic	218	1,373	218	35,826	1,373
Women Businesses Counseled: (all sessic	232	1,443	232	39,596	1,443
Economic Impact of Assistance Provided:					
SBDC Jobs Created:	162	1,944	162	70,367	1,944
SBDC Jobs Retained:	224	3,702	224	89,819	3,702
SBDC Total Loans Secured:	31	263	31	8,969	263
SBDC Loan Dollars Assisted: \$	\$8,555,945	\$140,953,430	\$8,555,945	\$1,633,912,331	\$140,953,430
SBDC Total Non Debt Financing:	62	531	62	4,625	531
SBDC Non Debt Financing: \$	\$3,082,010	\$36,050,062	\$3,082,010	\$398,076,114	\$36,050,062
SBDC New Business Starts:	25	206	25	10,153	206
SBDC Existing Business Expansions:	16	143	16	4,077	143
PTAC Jobs Created:	21	346	21	11,286	346
PTAC Jobs Retained:	223	2,174	223	36,496	2,174
PTAC Contracts Assisted:	234	1,516	234	50,193	1,516
PTAC Contract \$ Assisted:	\$51,344,280	\$1,239,991,038	\$51,344,280	\$7,693,404,185	\$1,239,991,038
ITC Sales Assisted: \$	\$3,623,472	\$198,686,715	\$3,623,472	\$1,309,324,179	\$198,686,715
NOC Sales Assisted: \$	\$0	\$62,176,000	\$0	\$425,024,900	\$62,176,000
First Stop:					
Start up Kits:	0	0	0	75,957	0
Regulatory / Assistance Information:	754	6,347	754	197,285	6,347
Office of Regulatory Assistance:					
Draft Regulations Reviewed:	22	208	22	9,457	208
Draft Regulations Commented On:	15	55	15	1,354	55
Environmental Assistance Program:					
Total Businesses Assisted:	75	1,152	1,543	123,694	1,152
Total Helpline Calls Received:	50	605	868	12,048	605

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Breakdown of Funding Sources

	July	CY09	FY09	HISTORICAL TOTALS TO DATE	TOTALS 09-TO DATE
International Trade Center Clients Served:					
Total ITC Clients Counseled:	145	536	145	10,218	536
Total ITC Counseling Hours:	393	3,747	393	56,212	3,747
Average Hours Per Case	3	7	3	6	7
ITC Clients Trained:	0	58	0	11,921	58
Minority Clients Counseled: (all sessions)	9	42	9	596	42
Women Clients Counseled: (all sessions)	16	70	16	775	70
ITC Jobs Created	5	95	5	1,218	95
ITC Jobs Retained	49	704	49	3,514	704
Nafta Opportunity Trade Center Clients Served:					
Total NOC Clients Counseled:	6	57	6	3,448	57
Total NOC Counseling Hours:	38	1,288	38	23,528	1,288
Average Hours Per Case	6	23	6	7	23
NOC Clients Trained:	0	203	0	5,048	203
Minority Clients Counseled: (all sessions)	0	1	0	136	1
Women Clients Counseled: (all sessions)	0	6	0	331	6
NOC Jobs Created	0	41	0	658	41
NOC Jobs Retained	0	290	0	2,367	290
SBDC Day Care Center Clients Served:					
Total Day Care Clients Counseled	1	35	1	518	35
Total Day Care Counseling Hours	3	112	3	1,648	112
Average Hours Per Case	3	3	3	3	3
Day Care Clients Trained	0	137	0	5,564	137
Minority Clients Counseled (all sessions)	1	19	1	296	19
Women Clients Counseled (all sessions)	1	32	1	446	32
Entrepreneurship Center Clients Served					
EC Clients Assisted	34	434	34	8,207	434
EC Clients # of Challenge Grants	10	69	10	786	69
EC Clients \$ Value of Challenge Grants	\$70,698	\$679,439	\$70,698	\$4,758,523	\$679,439
EC Clients Capital Leveraged	\$48,595	\$66,295,728	\$48,595	\$419,470,097	\$66,295,728
EC Clients Jobs Created	10	1,078	10	7,792	1,078
EC Clients Jobs Retained	4	3,736	4	12,979	3,736